



Duluth Travel Agency  
219 West First Street  
Skywalk Level  
Duluth MN 55802

September 27, 2002

Fax (218) 727-3838  
IATA/ARC# 2463287  
Attn: Earl Rogers

WorldFile RBAJA

Thank you for selecting Northwest/KLM Airlines for the Society for Conservation Biology Conference to be held June 28, 2003 through July 2, 2003. Based on a projection of 1800 attendees traveling from Europe, Asia, and Africa to Duluth, Minnesota, we are pleased to offer the following terms:

**Discount**

For this program we will offer a 10 percent discount off the applicable World Business Class, Normal Economy, Special Economy, APEX or Super APEX fares. Northwest/KLM will offer a 5 percent discount off of any promotional or short term sale fare for Europe and Asia, but not applicable for Africa, Middle East and India Sub Continent. For U.S. origins to Asia: not valid with Q/V class published fares.

This discount is valid for travel on Northwest, KLM, Northwest designated flights (including airlink/affiliates) and KL designated flights. Exception: Does not include originations on KLM from Australia, Asia, South America, or Mid Atlantic region (Central America and Caribbean); and CA code share flights to/from Asia.

Until ticketing occurs, fares are subject to change without notice and are based upon availability at the time of booking.

**Endorsement Box to Read: Non Endorsable/ Valid NW/KL Only**

**WorldFile/Ticket Designator**

This code applies to this group only and MUST appear on each ticket issued.

To avoid debit memos, tickets issued in North America/Asia must be issued on NWA (012) ticket stock and tickets issued in Europe must be issued on KLM (074) ticket stock. Tickets also must reflect the fare basis/ticket designator (not to exceed 13 characters including the slash.)

**Travel Window**

Attendees may travel in association with this program from June 21, 2003 through July 9, 2003.

**Reservations/Ticketing**

North American participants should call your travel agency or Northwest/KLM at 1-800-328-1111 during business hours. Attendees from Europe/Asia may call the local Northwest/KLM reservations office in their country of origin. All callers must refer to the WorldFile/ticket designator indicated above to obtain information or reserve seats for this program.

Tickets may be purchased from Northwest, KLM or any appointed travel agent.

Once ticketed, refer to the applicable fare rule for any changes, reissues, and cancellation penalties.

**Terms of Agreement**

You consent not to disclose the terms outlined in this agreement to other airlines.

Modifications of this document are not permitted without written consent by both parties.

Northwest/KLM reserves the right to terminate this agreement without cause at any time.

Northwest/KLM Airlines will not be liable for delays or cancellations caused by strikes, labor disputes, government actions, weather, or any other cause beyond our control. Northwest/KLM reserves the right to change equipment or schedules. The contract hereby releases and waives any claims against Northwest/KLM regarding cancellation or schedule change.

This agreement is not combinable with children or senior citizen discounts. WorldPerks mileage options, coupons or

promotional offers.

Ten or more passengers traveling together on one flight must be requested through Northwest/KLM.

This proposal is subject to renegotiation if not accepted on or before October 10, 2002. Your signature validates acceptance of the provisions contained in this contract.

Accepted:

\*\*\*\*\* SIGNATURE ON FILE\*\*\*\*\*

We appreciate your business and look forward to working with you on this and future travel arrangements.

Sincerely,

NORTHWEST AIRLINES, INC.



Phyllis Husted

1-800-328-2218 ext. 3532

E-mail: [phyllis.husted@nwa.com](mailto:phyllis.husted@nwa.com)

FAX 612-970-2974